Understanding INFLATION



What's inflation? Simply put, inflation refers to the rate of change or increase in

the average prices of goods and services typically purchased by consumers. When the price level rises, every dollar you have buys a smaller percentage of a good or a service.

The effects of inflation really add up over time!

COMPARING PRICES THEN AND NOW

1950s **TODAY**



compare prices from the 1950s with today, but in reality, inflation changes quite slowly.

UNDERSTANDING THE INFLATION RATE

It seems like a dramatic difference when you

inflation, it's important to understand the consumer price index (CPI). The index tracks the percentage change in the prices of a basket of 80,000 goods and services.

to track the progress of inflation in the United States. The change in the CPI can vary from less than 1% to over 5% from year to year.

It is computed each month by the U.S. Bureau of Labor Statistics and is used

To gain a better understanding of

so does income—for some, much more than others.

Household

Top quintile

\$4

\$3

\$2

\$1

\$0

0

8%

-2%

2011

It's a smart idea to check on the

It's a good indicator of the total cost-of-living increase that you

can expect in the current year.

inflation rate at least once a year.

1950



\$350K

\$300K

TODAY

TODAY

Whether you have an hourly

or salaried job or you are selfemployed, to keep pace with

inflation, you should strive to

the annual inflation rate.

increase your income by at least

nflation

-0.8

0.6

Average Fixed-Income

Investments

1.0

Money

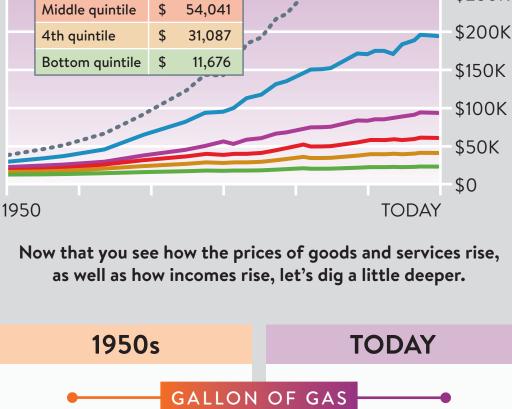
Market

income segment **Top 5%** 332,347

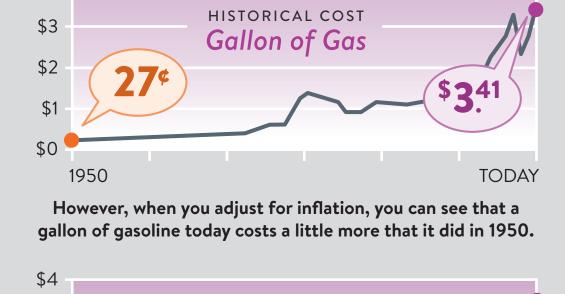
Today's mean

194,053

2nd quintile 87,834 \$ \$250K 54,041 \$



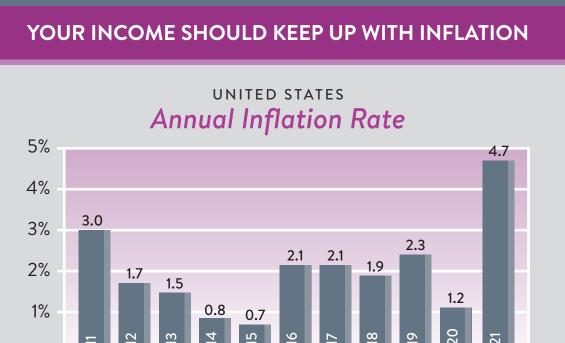
It looks like gas prices have gone through the roof!



Things you can do to keep up with inflation

INFLATION-ADJUSTED COST

Gallon of Gas



STRIVE FOR YOUR SAVINGS TO KEEP UP AS WELL

Investing can help you counteract the negative effects of inflation. Again, strive for your rate of return to be greater than the inflation rate.

> 10-YEAR (2011-2021) Annualized Returns

6.9 6% 4.6 4% 2.6 2% 0%

7.4

S&P 500

Commodities International Average Homes **Blended Equity** Stocks & Fixed-Income Investments As you can see, this is easier said than done! Good luck and be careful with investing your hard-earned money.

Past performance is no guarantee of future results.

ABSOLUTELY NO GUARANTEES

Bonds

All investments made in stocks, bonds and mutual funds carry the risk of losing some or all of your money, even when made through a financial advisor or financial institution



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Sources: Forbes, United States Department of Labor (Bureau of Labor Statistics), United States Census Bureau

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